

1.

DEFINE

We work closely with you to identify and analyse your needs, forming a clear picture of your business goals. Structured and focused groundwork creates the best chance of success.

2.

SEARCH

With your goals clearly defined we search to find the opportunities that best match your business requirements; cover areas like location, technologies and potential partners. As part of a two-way process we discuss the different options geared to identifying the prospects best suited to meet your strategic objectives.

3.

MEET

We support you in making introductions and can also arrange meetings on your behalf. If you decide to proceed we can also guide you to the best professional service providers including lawyers, accountants and recruitment specialists.

invest in skåne

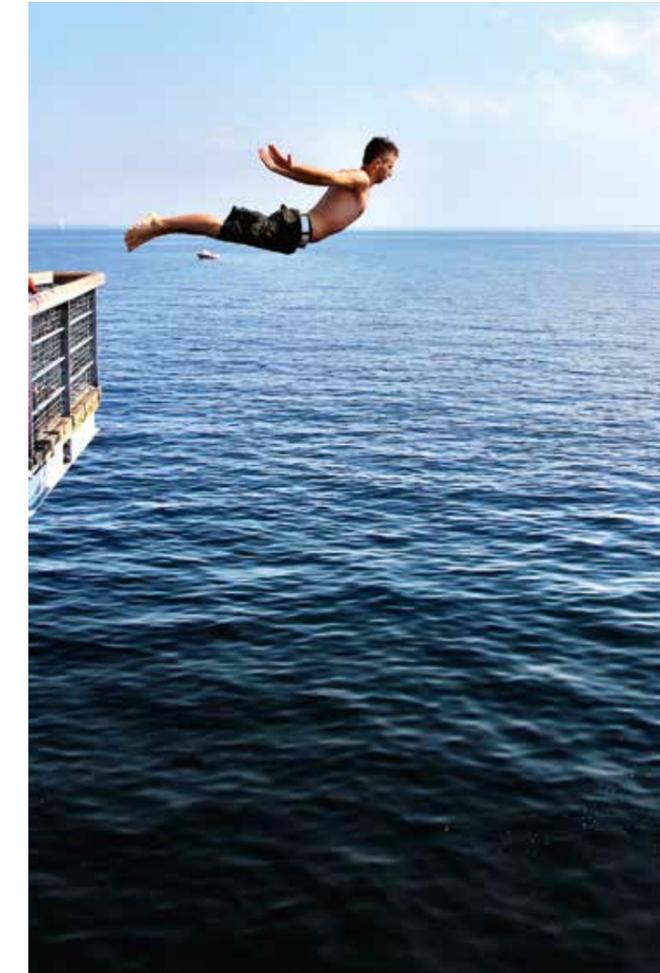
Invest in Skåne is the official business promotion agency for Sweden's southernmost region – Skåne. We provide professional advice and services to international companies considering Skåne for future investment and assist regional companies in developing their international business. Our services are free of charge.

Some of the companies Invest in Skåne has helped to do business:

Indian Oil Corporation, CPI International, L3, Robert Bosch, Airec, TFS, Miltenyi Biotec, SARomics, Biostructures, Medicon Valley Inhalation Consortium (MVIC) and Respiratorius, Scanfill, Packbridge, Orbital Systems, Volkswagen, Alfa Laval, Höganäs, Sol Voltaics, Mentor Denmark, Fire Engineered Solutions Gent, Transportes Marginal do Mondego SA, Happy Ears, IBM, Royal Pride and Autodesk.

investinskane.com

invest in skåne



PUT YOUR BUSINESS IN MOTION

THE BEST OF BOTH WORLDS



The MAX IV Laboratory and the ESS form the core of materials and life science hub. The research undertaken here will shape the innovations of tomorrow in all industry sectors, from Energy to Medtech.

Skåne is part of a vibrant region of close to 4 million people. Together with Copenhagen, Skåne forms one of Europe's most expansive knowledge-based economies. The region is a location of choice for many innovative companies, from global organisations to fledgling start-ups.

Located at the meeting point of Scandinavia and Northern Europe, Skåne also offers an entry point to both regions and swift access to a market of 450 million people.

Invest in Skåne offers qualified help to put your business in motion in this dynamic part of Europe.





SKÅNE

POPULATION: 1.3 MILLION

MAIN CITIES: MALMÖ, LUND, HELSINGBORG

UNIVERSITIES: LUND, MALMÖ, KRISTIANSTAD

AIRPORTS: COPENHAGEN (DK), MALMÖ, ÄNGELHOLM, KRISTIANSTAD

PORTS: MALMÖ, HELSINGBORG, TRELLEBORG, YSTAD, ÅHUS

FLIGHT TIMES: LONDON (1 HR 50 MIN), BRUSSELS (1 HR 30 MIN), STOCKHOLM (1 HR 10 MIN), BERLIN (45 MIN)



SWEDEN

POPULATION: 10 MILLION

LANGUAGES: SWEDISH, ENGLISH

GDP GROWTH: 1.5% (2013), 2.0% (2014)

CORPORATE TAX: 22%

FORM OF GOVERNMENT: PARLIAMENTARY DEMOCRATIC MONARCHY





LUND UNIVERSITY IS RANKED AMONG THE TOP 100 UNIVERSITIES GLOBALLY, COMBINING PROUD HERITAGE WITH PIONEERING DISCOVERIES



MALMÖ IS SWEDEN'S THIRD LARGEST CITY AND RECENTLY RANKED AS THE WORLD'S FOURTH MOST INVENTIVE CITY (FORBES MAGAZINE)

A REGION OF PRIME POSSIBILITIES



Skåne has all the assets your company needs to grow and thrive. This is a highly attractive area to invest, work and live in.

A young population and strong appetite for technology make the region a popular test bed for international companies trialling new products, and a natural magnet for innovative businesses from far and wide.

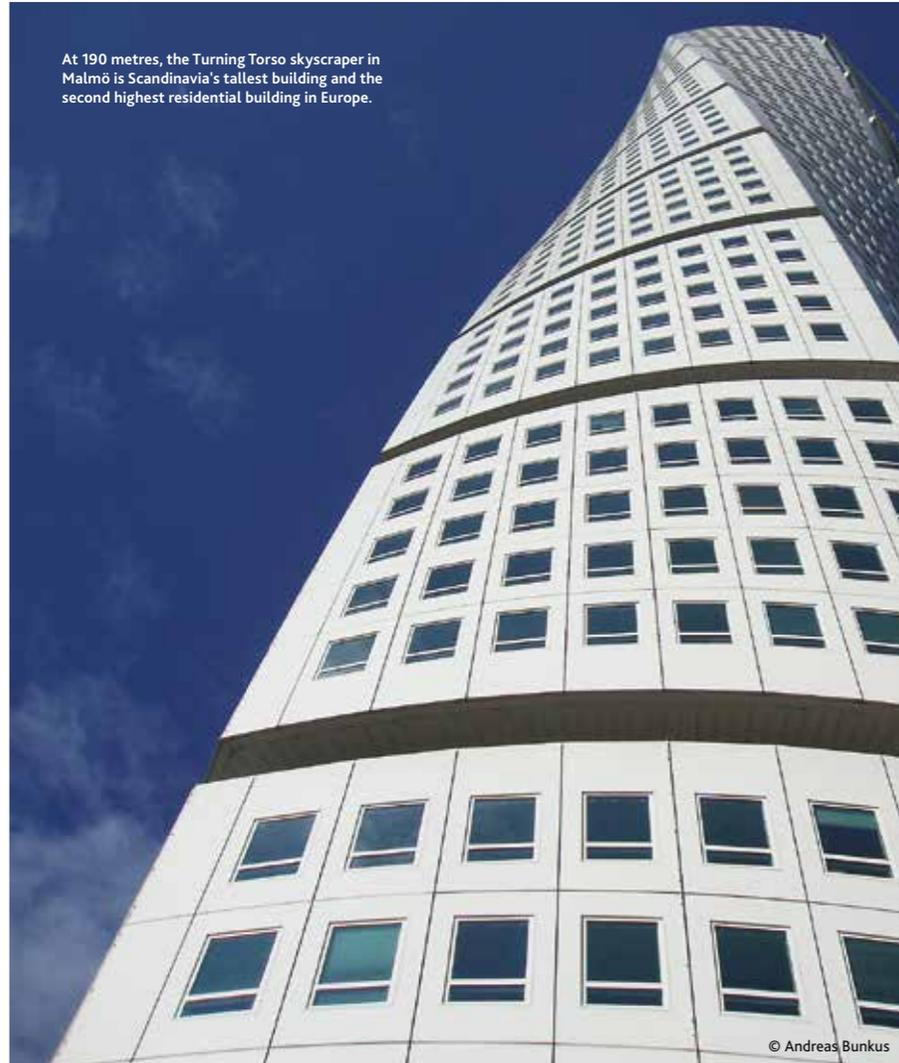
Companies in the region look instinctively to global markets. A world-class network of international air, rail, road and shipping links puts major markets within simple reach.

- 3.8 million consumers
- 150,000 students
- 14 universities
- 8 science parks
- World leading clusters in ICT, life science, food and packaging technology, and cleantech
- Emerging hotspot for materials science



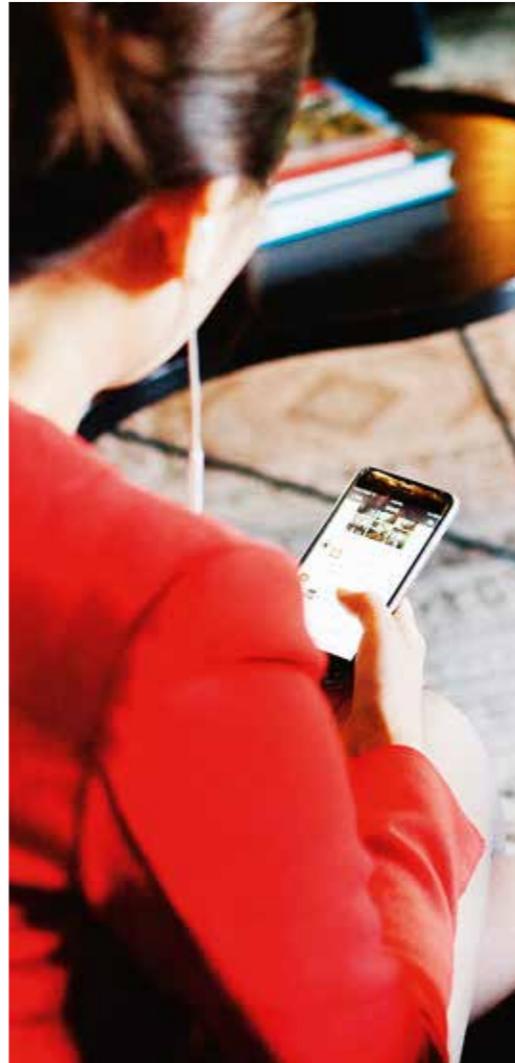
SERVICES FOR INVESTMENT PROMOTION

- ASSIST COMPANIES IN LOCATING TO SKÅNE
- ATTRACT CAPITAL AND FACILITATE M&A
- PROMOTE STRATEGIC ALLIANCES



SERVICES FOR EXPORT PROMOTION

- ADVISE ON EXPORT AND TRADE
- HELP IN FINDING INTERNATIONAL BUSINESS PARTNERS
- SUPPORT TECHNOLOGY AND RESEARCH COOPERATION



YOUR GATEWAY TO BUSINESS OPPORTUNITIES

Invest in Skåne is the business promotion agency for Sweden's southernmost region. Our mission is to connect with and support companies from around the world that are considering investments in a new and dynamic location. We also assist regional companies in expanding their international footprint.

We use our expertise to help you find the right investment opportunities, the right business partners and the best location for your venture. Our services are free of charge.

A one-stop investment consultancy service, Invest in Skåne combines business intelligence and professional advisory services to match your company's specific needs.

Skåne hosts a unique triple helix research environment in which the private sector, government and academia collaborate closely. An extensive network of research assets unites dynamic sector clusters, science parks, universities and public bodies in a shared ambition to drive innovation and business.

TAKE PART IN OUR STRONGHOLDS



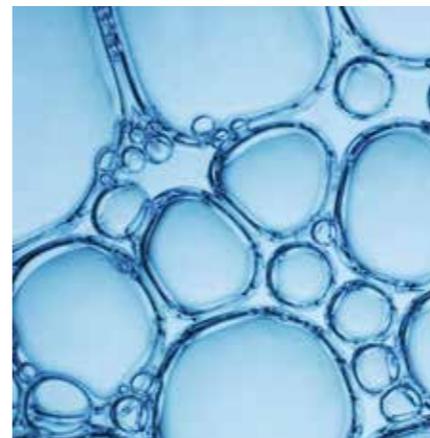
MATERIALS SCIENCE

The state-of-the-art research facilities ESS & MAX IV will be the leading neutron and synchrotron X-ray super-microscopes, respectively. Materials & life science R&D undertaken at these facilities, as well as in the surrounding eco-system, will turn Skåne into a global hub for researchers, innovators and entrepreneurs shaping the products of tomorrow.



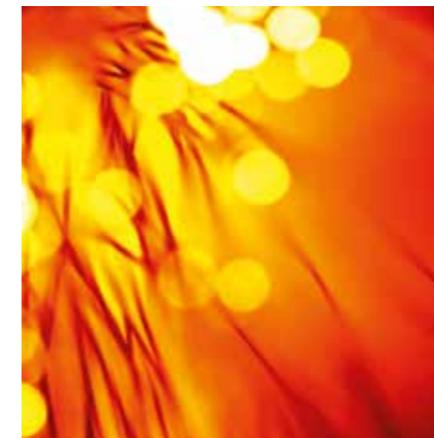
CLEANTECH

Southern Sweden provides one of the most attractive business environments in the world for Cleantech start-ups and large-scale businesses. Skåne's Cleantech cluster already includes the main development areas represented by world leaders such as Vestas, E.on and Enercon as well as promising companies with innovative technologies and cutting edge competence.



LIFE SCIENCE

Swedish-Danish Medicon Valley is one of Europe's largest open arenas in life science. Besides a vast talent pool of scientists and research facilities, it comprises more than 350 R&D companies in biotech, pharma and medical technology, ranging from start-ups to market leaders like Novo Nordisk.



IT AND TELECOMS

An innovative ICT climate features advanced learning, research and network centres. Names like Mobile Heights, MAPCI, Media Evolution and The Game Assembly attract the brightest developers and specialists. World giants like Huawei and Intel sit alongside small, dynamic firms and fast growing start-ups to forge an innovative-focused environment dedicated to excellence.



FOOD AND PACKAGING

The Skåne Food and Innovation Network plays a key role in the region's development of future foods, from beverages to meals to the underlying processing technology. Encompassing one of the world's strongest packaging technology clusters – Packbridge – the extensive network of research, support and collaboration is lead by industry leaders like Tetra Pak, Ecolean and Flextrus.



THE PRESENCE OF NATIONAL SECTOR CHAMPIONS LIKE TETRA PAK, ALFA LAVAL, GAMBRO, QLIK AND MASSIVE ENTERTAINMENT SUPPORTS A ROBUST AND HIGHLY DIVERSIFIED ECONOMIC STRUCTURE. THE REGION IS ALSO HOME TO LEADING BUSINESSES IN ENERGY AND CLEAN TECHNOLOGY.



The Öresund Bridge is the longest combined road and rail bridge in Europe, connecting Skåne and Copenhagen.

Photo: Leif Johansson



Our three-step investment and trade facilitation process is designed to help you evaluate and capitalise on potential investment opportunities with maximum ease and effectiveness.

Once your business is up and running, we remain on hand to provide support and feedback. We stay in touch and monitor your results to ensure you get maximum value out of being part of our region.

STEP BY STEP AT YOUR SERVICE



THE BEST OF BOTH WORLDS

From Skåne's bustling cities to its picturesque country towns and villages, high standards of safety, healthcare, education and infrastructure provide a solid platform for both business success and an enriching personal life.

Great conditions for development

Skåne's four main urban centres – Malmö, Lund, Helsingborg and Kristianstad – host international schools. A diverse network of universities, colleges, research institutes and sector clusters presents a wealth of opportunity for research collaboration and talent recruitment.

Committed to a sustainable future

Skåne is working towards two regional targets: fossil-free energy use by 2020 and a challenging but realistic goal to be the most innovative region in the European Union by the same year.

Becoming even more accessible

Modern transport solutions put the wider region – and the world beyond – within easy reach. Copenhagen is 20 minutes from Malmö city centre via the Öresund Bridge. When complete, the Fehmarn Belt tunnel linking Denmark and Germany will complete a fixed road and rail link between Scandinavia and mainland Europe.